

Dear Homeowner,

Diversified Housing Development, Inc. (DHD). Is a HUD-approved non-profit Housing Counseling Agency committed to assisting sustainable homeownership by providing loss mitigation services.

#### Our Mission:

The mission of Diversified Housing development, Inc. is to promote affordable housing options for low and moderate-income families resulting in economic empowerment and strengthened communities.

While it is our goal to assist with maintaining homeownership; the primary objective of the program is to educate families and individuals in order to help them make educated decisions regarding improving their housing situations and meeting the responsibilities of tenancy and/or homeownership.

As you begin this process of home retention, open all mail from the lender, please carefully read all documents pertaining to your mortgage and pay close attention to dates and timelines. In order for DHD to assist you with possible workout solutions approved by the lender; you must complete the packet and return it to DHD ASAP. Keep in mind the longer you delay returning the packet; you may lose your home.

You can mail the packet to 8025 Liberty Road, Windsor Mill, MD 21244 or put the packet in the drop box outside our office door.

For additional information about foreclosures prevention and our services, please visit our website <a href="https://www.diversifiedhousing.org">www.diversifiedhousing.org</a>, and for more information on additional housing assistance please visit HUD.gov.

Sincerely,

**DHD Staff** 



8025 Liberty Road Windsor Mill, Maryland 21244 Phone: (410) 496-1214 Fax (410) 496-9352 website: www.diversifiedhousing.org

# Foreclosure Counseling Session Document Check List 052022 All documents must be submitted prior to your appointment.

| Names:  | , Phone #  |
|---|--|
| Property Address:   | , Email Address:   |
| ***   | I documents; we will not accept original documents. All Documents must be legible***  n-Make sure you enclose the checklist.   |
|   | tter, Mortgage Statement, Homeowners Insurance Policy,<br>Delinquent Letter from Lender or Servicer.   |
| -   | f Pay Stubs; Pay Stubs must be consecutive, Benefits Award Letters for bloyment, Food Stamps, Alimony and Child Support.   |
| 2 Proofs of ID for all borrow   | wers- Driver's License, Passport or MD ID and Social Security Card.  |
| Additional Documentation-Certificate, HOA Statement.  | only if it applies to you; Quit Claim Deed, Divorce Decree, Death  |
| Current BGE and Water Bilbe on the Statements.  | ll, Last 2 months of Bank Statements-all pages, Name and Address must  |
| returns if Self Employed. You m  Do N  Credit Report; all pages- C for single or \$37.30 for married of | ral 1040 Tax Returns all pages and W2'S for both years, 3 Years of tax hay contact IRS.gov for a complete copy of your tax returns.  Not Send Maryland Tax Returns.  redit Report cannot be over 60 days old, or a money order for \$20.40 couples to pull your credit report. You can obtain a free copy from honey order payable to Diversified Housing Development. |
| ****Please go to HUD.gov for n  | nore Foreclosure Information***  |
| please contact Tina Vice at 410-  | ubmitted prior to your counseling session. If you have any questions; 496-1214 Ext.205 or email tvice@diversifiedhosing.org. uled and will be done over the phone.   |
|   | r put into the drop box outside our office door. ified Mail) We do not accept faxes or emailed documents.  |

Please mail documents to Tina Vice-Diversified Housing Development 8025 Liberty Road, Windsor

Mill, MD 21244.

### Diversified Housing Development Foreclosure Intake Form 052022

| CUSTOMER   |  |                   |              | Please Print Clearly |
|--|--|-------------------|--------------|----------------------|
| Borrower:  |  |                   |              |                      |
| First  | MI   |                   | Las          | t                    |
| Co-Borrower:   |  |                   |              |                      |
| First  | MI   |                   | Last         |                      |
| Property Address   |  |                   |              |                      |
| City   |  | S                 | tate .       | Zip Code             |
| Home: ()   | Work: (  |                   | Er           | mail:                |
| Fax: ()  | Pager: () _  |                   | Mobile/Ce    | ell ()               |
| Social Security Number   |  | Birth Date        | /            |                      |
| Race (please circle):  |  |                   |              |                      |
| 1. White   | 2. Black or  | African American  |              |                      |
| 3. Asian   | 4. Black/Af  | rican American an | d White      |                      |
| 5. Other   |  |                   |              |                      |
| Ethnicity (please select "yes" or  | "no" for Hispanic Origin.                                | Hispanic- Yes or  | No           |                      |
| Immigrant Status (please selec<br>1. You are U.S. born and 1 or bo<br>2. You are U.S. born but 1 or bo<br>3. You are foreign born<br>4. You, your parents and grandp   | th of your parents are foreith grandparents foreign both |                   |              |                      |
| Education High School Diploma  | or College Degree _                                      |                   |              |                      |
| Marital Status (please circle)   | : 1. Single 2. Married                                   | 3. Divorced       | 4. Separated | 5. Widowed           |
| Gender (please circle):  | Male Female  | Co-Borrower       | Male         | Female               |
| Handicapped? Yes   | No   |                   |              |                      |
| Household Type (please sele  | ct the most accurate)?                                   |                   |              |                      |
| <ol> <li>Female headed single parent household</li> <li>Male headed single parent household</li> <li>Single adult</li> <li>Two or more unrelated adults</li> <li>Married with children</li> <li>Married without children</li> <li>Other</li> </ol> |  |                   |              |                      |
| Number of people in household  | :  |                   |              |                      |
| Annual Household Income:   | \$   | <del>-</del> ,    |              |                      |
| Referred to by (please circle of Mortgage Company/Ser  | = = -  | Walk in Friend    |              |                      |
| If referred by another source not  | listed above, which one                                  |                   |              |                      |

| Borrower   |                       |                                 |               |
|--|-----------------------|---------------------------------|---------------|
| Employer:  |                       |                                 |               |
| Title  |                       | Hire Date                       |               |
| Street   | City                  | State                           | Zip Code      |
| Phone: ()  |                       |                                 |               |
| Part-Time or Full-Time (Please Circle)   |                       |                                 |               |
| Gross Income (before taxes): \$  | every two weeks       | twice a month                   | monthly?      |
| CO-Borrower  |                       |                                 |               |
| Primary Employer:  |                       |                                 |               |
| Title  |                       | Hire Date                       | <del></del>   |
| Street Phone: ( ) -  | City                  | State                           | Zip Code      |
| Part-Time or Full-Time (Please Circle)   |                       |                                 |               |
| Gross Income (before taxes): \$  |                       | d decreased.                    |               |
| Is this amount paidhourlyweekly  | every two weeks       | twice a month                   | monthly?      |
| Servicer or Mortgage Company:, Interest Rat  |                       | ortgage Payment:<br>Delinquent: |               |
| Reasons for delinquency or default- please circle one  |                       |                                 |               |
| Reduction in income, medical, loss of income, divor family member, or other  Are you living in the property? Yes or No | ce or separation, poo | or money managemen              | t, death of a |
|  |                       |                                 |               |
| Are you working with another counseling agency? Y  | es or No              |                                 |               |
| Did you receive housing counseling before buying a   | home? Yes or No       |                                 |               |
| Do you have any savings? Yes or No   |                       |                                 |               |
| Have you spoken to your lender? Yes or No If yes; v  | what was the outcom   | ne?                             | =€:           |
| Have you received a workout option? Loan Modifica If yes, when   | ation or Forbearance  | e Yes or No                     |               |
| Please enclose a hardship letter explaining why you  | are past due for you  | r mortgage.                     |               |
| Have you received a Notice of Intent to Foreclose? Y   | Yes or NO             |                                 |               |
| Have you received or requested foreclosure mediation   | on? Yes or No If yes  | , when                          |               |

| INCOME                                     | CHCTOMER                 |      | ase Print Clearly        |
|--|--------------------------|------|--------------------------|
| Type of Income                             | CUSTOMER  Monthly Amount |      | PPLICANT<br>aly Amount   |
| Salary                                     |                          |      |                          |
| Alimony/Child Support                      |                          |      |                          |
| Rental Income                              |                          |      |                          |
| Social Security                            |                          |      |                          |
| Pension Income                             |                          |      |                          |
| Public Assistance                          |                          |      |                          |
| Self-employment Income                     |                          |      |                          |
| Dependent SSI Income                       |                          |      |                          |
| Disability Income                          |                          |      |                          |
| Other Employment                           |                          |      |                          |
|  |                          |      | A=Co-Applicant<br>B=Both |
| I.   |                          |      |                          |
| 2.   |                          |      |                          |
| 3.   |                          |      |                          |
| 4.   |                          |      |                          |
| 5.   |                          |      |                          |
| 6.   |                          |      |                          |
| 7.   |                          |      |                          |
| 8.   |                          |      |                          |
| 9.   |                          |      |                          |
| 10.  |                          |      |                          |
| Please use additional sheets if necessary. |                          |      |                          |
|  | CUSTOMER                 | CO-A | PPLICANT                 |
| Have your payments been made on time?      | Yes No                   | Yes  | No                       |

Yes

No

Yes

No

Are you currently in Chapter 7 or 13 bankruptcy?

If yes, when did it begin?

If yes, when will it be paid out? If yes, how much is the payment?

| Please list the approximate va | alue of the | following. |
|--------------------------------|-------------|------------|
|--------------------------------|-------------|------------|

|  | CUSTOMER                                  | CO-APPLICANT   |
|--|---|--|
| Checking account   |   |  |
| Savings account  |   |  |
| Cash   |   |  |
| CDs  |   |  |
| Securities (stocks, bonds, etc.)   |   |  |
| Retirement account   |   |  |
| Other Liquid Funds   |   |  |
| Are you about to receive additional funds (e.g., tax refure lf yes, how much? \$   | ads, property sales, etc.)? (Circle)      | Yes No   |
|  | CUSTOMER                                  | CO-APPLICANT   |
| Current monthly mortgage   |   |  |
| Electric/Gas/Solid Waste   |   |  |
| Telephone  |   |  |
| Cellular/Pager   |   |  |
| Cable/Satellite TV   |   |  |
| Other Living Expenses  |   |  |
| ADDITIONAL INFORMATION   |   |  |
|  | CUSTOMER                                  | CO-APPLICANT   |
| Are you a Veteran?   | Yes                                       | No Yes No  |
| Most convenient time for an individual appointment?  | AM  | PM (office hours 9-5PM)  |
| AUTHORIZATION  |   |  |
| I authorize Diversified Housing Development Cour   | nseling Agency to:                        |  |
| (a) Pull my/our credit report to review my/our cred  | lit file for housing counseling an        | nd loss mitigation help.   |
| (b) Pull my/our credit report and review my/our credit report report my/our credit report my/o | edit file for informational inquir        | y purposes.  |
| (c) Please be advised that information may be prov   | vided to your lender or servicer i        | f requested.   |
| I/We understand that any intentional or negligent representation(s) of the provisions of Title 18, United States Code, and Section 1001.   | he information contained on this form may | result in civil liability and/or criminal liability under  |
| Customer   |   | Date   |
| Co-Applicant   | <u></u>                                   | Date  COUL HOUSING  COUL HOUSING  COUNTY OF THE PROPERTY OF TH |

# **Current Monthly Budget**

| Borrower(s) NameAddress         |  |  |               |                             |
|---------------------------------|--|--|---------------|-----------------------------|
|                                 |  |  |               |                             |
| A. Fixed MONTHLY Expenses       | Payment  | Borrower's Occup   | ation         |                             |
| Rent                            | 1 ayınıcını                                      | Borrower's Month   |               |                             |
| Kent                            |  | Gross Monthly  |               | ne (after taxe              |
| Renters Insurance               |  | Income "GMI"   | deduction     | edi. "Waxe-series e-present |
| Remers filsurance               | -  | income GMI   | deduction     | 18)                         |
| Gas & Electric                  |  | \$   | \$            |                             |
| Water & Sewer                   |  | Φ  | ΙΦ            |                             |
| Tuition                         | -  | Co-borrower  | Yes No        | 1                           |
| Fitness Club                    |  | Spouse or Partner's  |               | ,                           |
| Lawn Service                    | <del>-</del>                                     | Spouse or Partner's  |               |                             |
| Cable TV                        |  | Gross Monthly  |               | ne (after taxe              |
| Internet                        |  | Income "GMI"   | deduction     |                             |
| Car Payment 1                   |  | income Givii   | deduction     | 13)                         |
| Car Payment 2                   |  | \$   | \$            |                             |
| Auto Insurance                  | <del>                                     </del> | Ψ  | Ψ             |                             |
| Life Insurance                  |  | Other Household 1  | ncome Non-    | Borrower                    |
| Medical Insurance               |  | Gross Monthly  |               | ne (after taxe              |
| Alimony/ Child Support          | -  | Income "GMI"   | deduction     | •                           |
|                                 |  |  | deduction     | 15)                         |
| Alarm System Other              |  | \$   |               |                             |
| Sub-Total FIXED Expenses:       |  | Describe   |               |                             |
| Sub-Total FIXED Expenses.       |  |  |               |                             |
| B.                              |  |  |               |                             |
| Other MONTHLY Expenses          | <u>Payment</u>                                   |  |               |                             |
| Groceries                       |  |  |               |                             |
| Eating Out                      |  |  |               |                             |
| Gas                             |  |  |               |                             |
| Bus/Taxi/Parking                |  |  | CAST          |                             |
| Car Repairs                     |  | Total Borrower(s)  | GMI           | \$                          |
| Toiletries/Hair Care            |  | 31% of GMI   |               | <b>\$</b>                   |
| Medical/Prescriptions           |  | m . 177 1 11 6   |               |                             |
| Day Care                        |  | Total Household G  |               | \$                          |
| Telephone                       |  | 31% of Household   | GMI           | <b>\$</b>                   |
| Gifts                           |  | 0 0 11 0 1   | 104 51        |                             |
| Clothing/Laundry                |  | C. Credit Cards an   |               |                             |
| Lottery                         |  | Creditor Name  | Payment       | Balance                     |
| Church/Charity                  |  |  | _             |                             |
| Entertainment                   |  |  |               |                             |
| Cell Phone                      |  |  |               | -                           |
| Other Sub-Total OTHER Expenses: |  |  |               |                             |
| Sub-Total OTHER Expenses:       |  |  |               | -                           |
| Total ALDIC                     |  | Tradal   |               | -                           |
| Total A+B+C                     |  | Total  |               |                             |
| Date                            |  | Total <u>NET</u> Monthly Income Subtract Total Mon (A+B+C) | thly Expenses | 5                           |
|                                 |  | Monthly Surplus or   | Deficit       |                             |



Signature

## THIRD PARTY AUTHORIZATION and AGREEMENT to RELEASE Loan Number: Servicer Name: \_\_\_ Servicer Name: Name: \_\_\_ Property Address: I/We do hereby authorize the lender/servicer named above to release or otherwise provide public and non-public personal financial information to the parties listed below for the life of this loan: Diversified Housing Development-Housing Counseling Agency (All agents, officers, counselors) Tina Vice-tvice@diversifiedhousing.org, Shavaugn Jackson-sjackson@diversifiedhousing.org Diversified Housing Development, Inc. 8025 Liberty Road, Windsor Mill, MD, 21244 Phone: (410) 496-1214 Fax: (410) 496-9352 Information may include, but is not limited to, loan balances, final payoff statement, loan payment history, payment activity, and/or property information. I/We, the borrower(s) understand the lender/servicer will take reasonable steps to verify the identity of the 3rd party authorized above, but will have no responsibility or liability to verify the true identity of the requestor when he/she asks to discuss my account or seeks information about my account. Nor shall the lender/mortgage servicer have any responsibility or liability for what the requestor may do with the information he/she obtains concerning my account. I/We, the borrower(s) do hereby indemnify and forever hold harmless the lender/mortgage servicer from all actions and causes of actions, suits, claims, attorney fees, or demands against the lender/servicer which I/we and/or my heirs may have resulting from the lender/mortgage servicer discussing my loan account and/or providing any information concerning the loan account to the above named requestor or person identifying themselves to be that requestor. I/We, the borrower(s) do hereby give permission for counselor, DHD and/or the mortgage servicer to contact us via email at any point during the application process and afterward during the load disbursement period, if applicable. Email: kevinpridgen2016@gmai.com I/We, the borrower(s) agree to this Authorization and the terms of the Release as stated above. All borrower(s) have signed and dated below. (Sign name, print name beneath line, and date) Co-BORROWER (Print) Last 4 SS# BORROWER (Print) Last 4 of SS#

Signature

Date

Date





#### Privacy Policy

DHD is committed to assuring the privacy of individuals and/or families who have contacted us for assistance. We assure you that all information shared both orally and in writing will be managed within legal and ethical considerations. Your nonpublic personal information, "such as your total debt information, income living expenses and personal information concerning your financial circumstances, will be provided to creditors, program monitors and others only with your authorization and signature. We may also use anonymous case aggregated case file information for the purpose of evaluating our services, gathering valuable research information and designing future programs. We understand that the protection of your nonpublic personal information is of the utmost importance. Guarding your privacy is our obligation. DHD maintains strict procedures and policies to safeguard your privacy. We restrict employee access to customer information to only those who have a business reason to know such information, and we educate our employees about the importance of confidentiality and customer privacy. We maintain physical, electronic and procedural safeguards that guard your nonpublic personal information.

Initial

#### AUTHORIZATION AND HOLD HARMLESS AGREEMENT

Initial

I hereby authorize Diversified Housing Development to verify my past and present employment, earning records, bank accounts, and any other asset balances to provide Housing Counseling assistance. I further authorize DHD to order a consumer credit report and verify other credit information, including past and present mortgage and landlord references. I understand that DHD is a non-profit corporation and will make no charge for its services. I agree that in connection with any activities undertaken or information given by or on behalf of DHD, whether not at my request, neither DHD nor any of its directors, officers, employees, or others associated with it, shall be held liable, and I assume all risks of such activities and advice and their results and consequences thereof. I further understand that assistance in discussion and/or negotiations with my lender does not guarantee a favorable outcome. I further agree to indemnify and hold harmless DHD and its directors, officers, employees, and all others associated with it, in connection with any and all acts or omissions for any reason whatsoever, including, but not limited to, negligence, with respect to consultation, technical advice, financial consulting, discussions or negotiations, and any and all other activities and advice.

Initial

Initial

#### **COMPLAINT PROCESS**

Clients of DHD from time to time may not be satisfied with the level of service provided and may wish to file a formal complaint. If the nature of the complaint deals with the services provided by a 3<sup>rd</sup> party, such as a lender or contractor, then the complaint should be submitted directly to the appropriate party with a copy to DHD. While we are not able to exert influence over 3<sup>rd</sup> party providers, we are always striving to work with only those businesses that provide the highest quality of service to our clients. You must provide in writing a complete explanation outlining the nature of the complaint and DHD employees' involved, contact number and mailed to DHD C/O Executive Director 8025 Liberty Road, Windsor Mill, MD 21244; please allow 10 days for a response.

| Initial      | Initial |              |      |
|--------------|---------|--------------|------|
|              |         |              |      |
| BORROWER     |         | Co-BORROWER  |      |
| Printed Name |         | Printed Name |      |
| Signature    | Date    | Signature    | Date |



#### Foreclosure Mitigation Counseling Disclosure

I understand that DHD provides foreclosure mitigation counseling, and I may receive recommendations for managing my finances, including referrals to other housing resources as appropriate.

I understand that it my responsibility to save my home; not DHD. DHD objective is to assist homeowners with the process of obtaining a workout option from the lender. The workout option may not always be in favor of the homeowner. You may have to transition out of your home.

I understand that I must prioritize my spending habits and save money. Please review your finances and cut spending where you can. Look especially at variable expenses like entertainment, clothing, and memberships. Do you have assets you can sell? Efforts such as these are important to demonstrate to your lender that you are willing to make sacrifices to keep your home.

It is your responsibility to stay in touch with your lender. Lenders do not want to take your home! Contact your lender as soon as you realize you have a financial challenge that might delay your mortgage payment. Open and respond quickly to all mail from your lender or their agents. Delaying contacting your lender will reduce the options that may be available to you.

Meeting with a Housing Counselor will not delay or stop a foreclosure action; only your lender can stop a foreclosure action. It is your responsibility to keep your mortgage current.

Avoid foreclosure scams. Do not sign any legal documents without contacting your lender or seeking legal advice. If you feel you have been the victim of a fraud or a predatory practice, report this to the Maryland's Department of Labor, Licensing & Regulation, 1-888-784-0136.

If foreclosure is unavoidable there are other supportive services in your area, such as the United Way's First Call for Help, by calling 1-800-492-0618, or in most regions 211. Your lender may offer Cash for Keys or another form of funds to help you relocate. Please contact your lender for details.

| Borrower:  |       | Co-Borrower:   |       |
|------------|-------|----------------|-------|
| -          |       | <del>12.</del> |       |
| Signature: | Date: | Signature:     | Date: |



#### Foreclosure Mitigation Counseling Agreement

I understand that DHD provides foreclosure mitigation counseling; I will receive a written action plan consisting of recommendations for managing my finances, including referrals to other housing agencies as appropriate.

I give permission for DHD administrators and/or their agents to follow-up with me between this day and 24 months from now.

I acknowledge that I have received a copy of DHD Privacy policy.

I may be referred to another agency or agencies that may be able to assist you with concerns that have been identified. I understand that I am not obligated to use any of the services offered to me.

A counselor may answer questions and provide information, but not give legal advice. If you need legal advice, you will receive a list of referrals.

I understand that DHD provides information and education on loan products and housing programs, and I further understand that the housing counseling I receive from DHD in no way obligates me to choose any of these loan products or housing programs.

| BORROWER    |             | Co-BORROWER  |      |  |
|-------------|-------------|--------------|------|--|
| Printed Nar | me          | Printed Name | _    |  |
| 9           |             | Timed Heme   |      |  |
|             | <del></del> |              |      |  |
| Signature   | Date        | Signature    | Date |  |



#### Credit Report Authorization and Privacy Disclosure Form

I hereby authorize and instruct Diversified Housing Development, Inc. (hereinafter "DHD") to obtain and review my credit report. My credit report will be obtained from a credit reporting agency chosen by DHD. I understand and agree that DHD intends to use the credit report for the purposes of evaluating my financial readiness to purchase a home and/or to engage in post-purchase counseling activities.

| My signature below also authorizes the release to credit reporting agencies of financial or other information that I have supplied to DHD in connection with such evaluation. Authorization is further granted to the credit reporting agency to use a copy of this form to obtain any information the credit reporting agency deems necessary to complete my credit report. |  |   |  |  |
|--|--|---|--|--|
| I,Authorize[   | Oo not authorize   |   |  |  |
| DHD to share with potential mortg information that I have provided, it based upon such information. These and these counseling agencies may revoke my consent to these discloss  | ncluding any computations and ass<br>se lenders may contact me to discur<br>contact me to discuss counseling | sessments that have been produced uss loans for which I may eligible, |  |  |
| BORROWER   | Co-BORROWER  |   |  |  |
| Printed Name   | Printed Name   |   |  |  |
| Social Security Number DOB   | Social Security Number DOB   |   |  |  |
| Signature Date   | Signature Date   |   |  |  |